Aquilon Is TEC Certified for Small Business Software

Written By: Ted Rohm
Technology Evaluation Centers
https://www3.technologyevaluation.com/
Link to full Aquilon ERP report
Date Published: January 5, 2018
Topics: Enterprise Resource Planning (ERP)

TEC is pleased to announce that Aquilon ERP is now TEC certified and available for online evaluation of small business software (SBS) in TEC’s Small Business Software Evaluation Center.

Aquilon bridges the gap for companies that need to move beyond entry-level accounting solutions such as QuickBooks yet can’t afford the high cost of midrange enterprise resource planning (ERP) solutions. Aquilon provides an affordable, adaptable, and feature-rich solution with a low total cost of ownership.

The Aquilon ERP suite is a single, integrated ERP system that offers financial, distribution, manufacturing, supply chain, and customer relationship management (CRM) functions for small and midsize businesses. Figure 1 depicts an overview of the solution components.
Aquilon Is TEC Certified for Small Business Software

Figure 1. Aquilon ERP application components
Aquilon is TEC Certified for Small Business Software

The solution is built for wholesale distribution, light manufacturing, and make- or configure-to-order manufacturers. The customer sweet spot is small to midsize businesses with sales between $1 million and $100 million (USD) and 3-100 concurrent users. Aquilon mainly serves customers in English-speaking Canada and the US.

The company has a long history and deep expertise supporting companies in the building products, pre-hung doors, and other configure-to-order industries. The solution also supports companies with short turnaround jobs and durable goods manufacturing and distribution and has lot traceability for the food, pharma, and nutraceutical industries.

The system’s user interface has a very visual and intuitive structure (figure2). The top menu displays a list of tools, favorites, or actions. The next-level menu presents functions as icons, and then the tab panel lists the functions available within an appropriate function. All the function menus have an identical look and feel, which makes it easy for a user to move across functions in the system.

Aquilon’s history of developing, implementing, and supporting business software has led to the development of a complete package for the customer. This package starts with an extensive set of tools to load and manage data in the system along with the ubiquitous query tools available across the entire system. It’s wrapped up in a user interface that is easy to understand and work within.
Aquilon Is TEC Certified for Small Business Software

The many years of development are based on extensive user feedback to producing the functionally rich system. Aquilon takes a unique approach to making enhancements to the system. When a user requests customization, that change is made to the application code base and then made available to all users so they can also take advantage of that new feature.

The system has a number of features that are not commonly available in ERP systems at this price point. Examples of some of these advanced features include managing the complexities of landed costs across multiple warehouses, an integrated product configurator, and the ability to handle multiple currencies.

As part of the certification process, TEC was given a hands-on demonstration of the latest release of Aquilon ERP. The full report is available on the TEC Certification Reports page. Use TEC Advisor to compare Aquilon with other solutions for small businesses, according to your organization’s needs and characteristics.

About the Author

Ted Rohm | Senior ERP Analyst

Ted Rohm covers the areas of enterprise resource planning (ERP), enterprise asset management (EAM), configure price quote (CPQ), supply chain management (SCM), and IT service management (ITSM), wit