

# Doors Plus More elevates Service and Inventory Management with Aquilon ERP



https://doorsplusmore.com/

Established over 30 years ago, Doors Plus More is a dedicated player in the Edmonton, Alberta door and hardware landscape. They pride themselves on a skilled team that ensures timely and budget-friendly projects. They offer a broad array of door components and have an in-house facility for customizing machine frames and doors based on specific requirements. Their product range also extends to metal door accessories like builder's hardware, mailboxes, weatherstripping, and access control systems.

> +1-877-810-8787 www.aquilonsoftware.com/

### **CASE STUDY**

## Challenge

Despite their extensive offerings, customers sometimes found the array of choices overwhelming. Mistakes were not uncommon, especially with custom orders. Such errors meant that not every component could be reverted to stock, leading to inventory discrepancies. Moreover, the outdated system they had in place no longer met their operational needs and wasn't offering any support.

## Why Aquilon ERP?

Doors Plus More discovered Aquilon ERP during their search for a modern and user-friendly system. They were drawn to the software's configuration tool, which aligned well with their product range. After speaking with existing Aquilon customers, they were even more convinced that it was the right choice. Aquilon stood out because it was tailored to businesses in the same industry. Most importantly, its real-time inventory and replenishment planning tools effectively addressed their inventory management challenges, while its integrated financial system streamlined their software needs into one comprehensive solution.

### At a glance

#### Challenges:

- Human errors leading to inaccurate inventory
- Better customer service needed
- Better control of working capital needed

#### Outcome:

- Much more efficient with their daily processes
- Increase in productivity of about 25%
- Improved customer service
- Reduction on the number of mistakes
- Reduction of working capital
- Reduction of cost of operation

### Results

Post the Aquilon ERP integration, Doors Plus More experienced a noticeable improvement in their operations. Mistakes in orders reduced considerably, and the realtime inventory system streamlined their processes. They recorded a 25% boost in productivity and enhanced their customer service. Financially, they noted a reduction in operational costs and working capital. Four years into using Aquilon ERP, they remain satisfied customers.

"With every quarterly update since its introduction, Aquilon ERP has continually refined its ease of use and feature set. We've found the support team at Aquilon to be prompt and competent. It's reassuring to know that we can quickly get on a support call and address any concerns. They've efficiently rectified glitches and even integrated several of our suggestions, making the software more attuned to our needs."

> Bev - Principle at Doors Plus More

# About us

Aquilon Software offers a comprehensive, fully integrated business software solution tailored for small and mid-size manufacturers and distributors. Featuring many robust features, Aquilon seamlessly addresses all your financial, inventory, distribution, supply chain planning, and manufacturing needs. Our software is designed to provide SMBs with an affordable alternative to high-end systems, delivering comparable functionality without the hefty price tag. Additionally, Aquilon includes a 'FAST implementation methodology' and features to minimize costs and risks associated with system adoption, ensuring a smooth and cost-effective transition for your business.

#### Why Choose Aquilon's ERP Software?

- Unparalleled Practicality and Functionality
- Unbeatable Value for Money
- Simplify Decision-Making with Full Data Visibility
- Eliminate Complexity with a Unified Solution
- Seamless Data Migration from QuickBooks, Sage, NetSuite, Syspro, Spreadsheets and many others

### Find out more



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