



AQUILON
ERP SOFTWARE SOLUTIONS

Affordable, adaptable and proven.

Genesis Chemicals, Inc. Enhances Operational Efficiency with Aquilon ERP



GENESIS

<https://genesischemicals.com/>

Genesis Chemicals, Inc. specializes in formulating top-notch, eco-friendly industrial cleaning and degreasing solutions, a comprehensive range of commercial detergents, and tailored blends for diverse market sectors. Brady Bowell, the Owner and President, shares, "Our primary goal at Genesis is to bridge the gap between chemical producers and end users efficiently. We aim to be the preferred choice for both customers and suppliers in our main markets, with an emphasis on fostering long-term relationships, unwavering professional integrity, and an environment-first approach."

CASE STUDY

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Challenge

Brady sheds light on the company's evolution, "With our expanding business, our existing system seemed inadequate, particularly in inventory management, bill of materials, and operational procedures. We sought accurate costing, lot tracking, and a unified system to reduce manual work and minimize errors. In our pursuit to offer effective and affordable solutions, we required a software partner that resonated with our values and met our budget."

A comprehensive online search led them to Software Advice, which provided a curated list of potential vendors. While numerous products stood out, the choice was still an intricate process.

Why Aquilon ERP?

Aquilon ERP emerged as the front-runner due to its alignment with Genesis Chemicals' specific requirements. Not only did it cater to their software needs, but it also effortlessly integrated with their existing hardware, all within the allocated budget.

Outcomes

Brady, having a sound knowledge of technology, swiftly adapted to the software. For those less tech-savvy, Aquilon's responsive support team was readily available. One of the standout features of Aquilon ERP was its precision-driven costing system, which used up to six decimals for both quantity and cost determinations, vastly improving cost and inventory accuracy.

Furthermore, its real-time inventory framework, along with the replenishment and production planning worksheets, has immensely enhanced inventory management. Brady notes, "Aquilon has empowered us to better our gross margin to working capital ratio."

Final Thoughts

Genesis Chemicals found value in Aquilon's holistic manufacturing solution, where everything was incorporated into a single system, eliminating data redundancy. Reflecting on the journey, Brady concludes, "Given the chance to decide again, Aquilon ERP would still be our top pick."

At a glance

Challenges:

- Improved Inventory Management,
- Bill of Materials and
- Operational procedures.
- Required accurate costing,
- Lot tracking and
- Unified system to reduce manual work and minimize errors.

Outcome:

- A unified precision-driven costing system, which used up to six decimals
- A quick-to-learn system that address all of the challenges and requirements
- Advanced real-time inventory framework with replenishment and production planning capabilities

"Given the chance to decide again, Aquilon ERP would still be our top pick"

Brady Powell-
Owner and president at Genesis Chemicals

About us

Aquilon Software offers a comprehensive, fully integrated business software solution tailored for small and mid-size manufacturers and distributors. Featuring many robust features, Aquilon seamlessly addresses all your financial, inventory, distribution, supply chain planning, and manufacturing needs. Our software is designed to provide SMBs with an affordable alternative to high-end systems, delivering comparable functionality without the hefty price tag. Additionally, Aquilon includes a 'FAST implementation methodology' and features to minimize costs and risks associated with system adoption, ensuring a smooth and cost-effective transition for your business.

Why Choose Aquilon's ERP Software?

- Unparalleled Practicality and Functionality
- Unbeatable Value for Money
- Simplify Decision-Making with Full Data Visibility
- Eliminate Complexity with a Unified Solution
- Seamless Data Migration from QuickBooks, Sage, NetSuite, Syspro, Spreadsheets and many others

[Find out more](#)



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