

Affordable, adaptable and proven.

# Prolab Health and Beauty Ltd.: Boosting Efficiency with Aquilon ERP



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# Challenge

Working within the confines of narrow margins and rigorous cost management, President Jonathan Langman emphasized the need for an affordable yet feature-intensive system. The system needed to aid in order management, inventory control, costing, and manufacturing, especially given the criticality of lot number control and stringent quality assurance standards in the nutraceutical industry.

# Why Aquilon ERP?

After assessing multiple ERP systems and conducting inhouse tests, ProLab's decision veered towards Aquilon software. Aquilon's commitment to ensuring a perfect fit was evident during their presentations, fostering trust.

Aquilon's ERP emerged as the prime choice, offering the features ProLab desired without stretching their budget. Jonathan lauds its user-centric interface, flexibility to tailor data queries, and the convenience of easy data extraction into Excel or crafting PDF reports.

# At a glance

#### Need:

- Affordable but feature-rich system supporting:
  - Order management
  - Inventory control
  - Costing
  - Nutraceutical manufacturing

#### Outcome:

- Marked improvements in:
  - Manufacturing efficiencies
  - Inventory management
  - Costing automation
  - Streamlined Inventory
  - Replenishment planning





Increased Productivity

Inventory management efficiency

## **Outcome**

Since the integration of Aquilon's ERP, ProLab has observed marked improvements:

#### Manufacturing Efficiencies:

Automation and enhanced visibility have bolstered production processes.

#### Inventory Management:

The system deftly differentiates between company-owned and customer-owned inventory. This clarity has proved invaluable in inventory tracking and management.

#### Costing Automation:

With the Product Definition system, ProLab has bid adieu to traditional spreadsheets, achieving a significant "We have gained at least a 15% increase in productivity, enabling us to do more with the same resources"

Jonathan Langman,
President ProLab
Health and Beauty Ltd

efficiency boost.

#### Streamlined Inventory:

There's unparalleled transparency into stock, be it on-hand, undergoing QA, or inbound from partners.

#### Replenishment Planning:

This automated feature minimizes manual intervention, simplifying purchase orders which are directly emailed to suppliers.

### **Feedback**

Despite occasional software glitches, Jonathan vouches for Aquilon's ERP as dependable, swift, and robust. The rollout was seamless and within the stipulated budget. Aquilon's consistent support, prompt issue resolution, and openness to feedback further consolidate their rapport.

We have also streamlined our inventory systems and have complete control and visibility into inventory on hand"

Jonathan Langman, President ProLab Health and Beauty Ltd

# Conclusion

ProLab Health and Beauty Ltd.'s journey with Aquilon ERP reiterates the transformative potential of the right software. With increased productivity, meticulous inventory control, and enhanced operational efficiency, ProLab is poised to scale greater heights in the health & beauty domain.



# **About us**

Aquilon Software offers a comprehensive, fully integrated business software solution tailored for small and mid-size manufacturers and distributors. Featuring many robust features, Aquilon seamlessly addresses all your financial, inventory, distribution, supply chain planning, and manufacturing needs. Our software is designed to provide SMBs with an affordable alternative to high-end systems, delivering comparable functionality without the hefty price tag. Additionally, Aquilon includes a 'FAST implementation methodology' and features to minimize costs and risks associated with system adoption, ensuring a smooth and cost-effective transition for your business.

#### Why Choose Aquilon's ERP Software?

- Unparalleled Practicality and Functionality
- Unbeatable Value for Money
- Simplify Decision-Making with Full Data Visibility
- Eliminate Complexity with a Unified Solution
- Seamless Data Migration from QuickBooks, Sage,
   NetSuite, Syspro, Spreadsheets and many others

Find out more











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