



AQUILON
ERP SOFTWARE SOLUTIONS

Affordable, adaptable and proven.

Twelve Oaks Flooring: A Journey Towards Operational Excellence with Aquilon ERP Software



Twelve Oaks®
Your Value, Our Promise

<https://twelveoaks.ca/>

Twelve Oaks, a leading flooring supplier and distributor, has carved its niche in the flooring business for over a decade. With a presence across North America, Twelve Oaks boasts partnerships with a thousand stores, offering a vast array of products – from engineered hardwood to laminate floors. With an in-house team devoted to marketing and product development, they continuously collaborate with designers to stay ahead in design innovation.

CASE STUDY

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www.aquilonsoftware.com/

Challenge

From its inception, Twelve Oaks used a rudimentary accounting and inventory system. But with rapid growth, the need for a more advanced ERP system became pressing. The goal? A system adept at multi-currency operations, tracking landed costs, managing multiple company operations, and offering robust inventory and order management systems, describes Victor Ma, IT Manager at Twelve Oaks.

Why Aquilon ERP?

Their hunt for a product started online, culminating in shortlisting several potential software solutions. Demos and presentations played a pivotal role in gauging the compatibility of these products.

Out of the shortlisted software solutions, Aquilon ERP caught Twelve Oaks' attention. The choice was influenced by Aquilon's proven scalability, alignment with present and future needs, and a strong clientele in the wholesale distribution business. These factors solidified Twelve Oaks' confidence in their decision.

Outcome

Aquilon's implementation was staged, beginning with one branch office, progressing to another, and finally the USA operations. With the aid of the FAST implementation tools, the integration process was smooth, enabling them to autonomously handle the software implementation. The software's robustness in order management and inventory was evident as they witnessed business growth that outpaced their projections.

A notable advantage was the software's capability to provide inventory insights across all branches, facilitating inventory optimization. Furthermore, the custom queries and reporting system bolstered self-sufficiency, reducing dependence on Aquilon's support.

At a glance

Need:

- Advanced ERP system
- Multi-currency operations
- Track landed costs
- Multiple company operations
- Robust inventory and order management

Outcome:

- Smooth integration
- Successful staged deployment to all branches
- Robust order management and inventory
- Inventory insights across all branches, facilitating inventory optimization
- Self reliance through custom queries and reporting
- Continued software improvements
- Superior technical support

“We organized our daily operation solely based on this software. It enhances our daily work efficiency and inter-departmental communication.”

Victor Ma
IT Manager, Twelve Oaks

Feedback

Despite nearly six years of usage, Aquilon ERP has remained consistent in performance. Victor acknowledges its intuitive nature, ease of use, and stability, even if it might lack the aesthetic appeal of other solutions. Open channels of communication with Aquilon have also led to software enhancements, with Aquilon often waiving off charges for such improvements.

Victor emphasizes the superior technical support provided by Aquilon, noting its promptness and expertise. This has been a significant factor in the company's satisfaction, especially during the initial years.

The software's comprehensive integration with the accounting module has also received a thumbs-up from the accounting department. This integration ensures ease in tasks like bookkeeping, AR, and AP, while also offering a deep dive into the company's financial data.

Conclusion

Twelve Oaks' journey with Aquilon ERP is a testament to the software's potential in revolutionizing operations. Although there's always a scope for improvement, Twelve Oaks and Aquilon's collaboration paves the way for continuous enhancements, ensuring both entities march towards an even brighter future.



Qoute 2

Name, Title, Twelve Oaks

About us

Aquilon Software offers a comprehensive, fully integrated business software solution tailored for small and mid-size manufacturers and distributors. Featuring many robust features, Aquilon seamlessly addresses all your financial, inventory, distribution, supply chain planning, and manufacturing needs. Our software is designed to provide SMBs with an affordable alternative to high-end systems, delivering comparable functionality without the hefty price tag. Additionally, Aquilon includes a 'FAST implementation methodology' and features to minimize costs and risks associated with system adoption, ensuring a smooth and cost-effective transition for your business.

Why Choose Aquilon's ERP Software?

- Unparalleled Practicality and Functionality
- Unbeatable Value for Money
- Simplify Decision-Making with Full Data Visibility
- Eliminate Complexity with a Unified Solution
- Seamless Data Migration from QuickBooks, Sage, NetSuite, Syspro, Spreadsheets and many others

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