

# Loss Prevention Fasteners Bolsters Efficiency with Aquilon ERP



https://losspreventionfasteners.ca/

Specializing in high-security and tamperresistant fasteners since 1978, Loss Prevention Fasteners (LPF) has been a beacon of trust for distributors in over 40 countries. Their philosophy revolves around crafting win/win partnerships and ensuring theft prevention daily. As Bill Kellett, the General Manager, succinctly puts it, "Our commitment to our customers and the industries we serve is paramount."

**CASE STUDY** 

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### **The Need**

In a rapidly evolving business landscape, LPF sought to preserve their outstanding customer service by adopting a system tailored to their distinct processes. With tens of thousands of SKUs, primarily ordered on-demand, a robust inventory management and order handling system became indispensable. Their operations, ranging from foreign currency transactions, shipments from various locations to the crucial dropshipping aspect, demanded seamless integration with a comprehensive financial system.

## Why Aquilon ERP?

Previously acquainted with Aquilon in another venture, LPF found it natural to seek their expertise. Aquilon showcased how their software could elevate LPF's inventory management using real-time processes. The promise of enhancing customer service, fine-tuning inventory, and addressing dropshipping concerns coupled with swift implementation made Aquilon the top choice.

### Outcomes

Post-Aquilon integration, LPF witnessed a significant uptick in their order management efficiency, eliminating the need for redundant transactions across different systems. Although they didn't maintain formal metrics, the estimated productivity boost is around 25%. This enhancement came with inventory optimization, a reduction in working capital, and a surge in sales all without needing new hardware. An upgrade to SSD drives on their server further amplified performance due to their dataintensive operations.

## **Final Thoughts**

Transitioning to a new system often has its learning curve, but with Aquilon's guidance and support, LPF achieved a smooth transition. Bill reflects, "As we delve deeper into the software, we continuously refine our processes. There's an extensive depth to this software that we're still uncovering." The defining testament? A healthier bottom line post-Aquilon's incorporation.

### At a glance

#### Need:

- A system tailored for their unique processes
- Robust Inventory Management system for large number of SKU's
- Integrated order handling with foreign currency capabilities
- Integrated comprehensive financial system

#### Outcome:

- Inventory Optimization
- Reduction in working capital
- Increase in Sales
- Increase in productivity
- Increase in order management efficiency



Increased Productivity

Increased Order efficiency

"There's an extensive depth to this software that we're still uncovering."

Bill Kellett, General Manager

# About us

Aquilon Software offers a comprehensive, fully integrated business software solution tailored for small and mid-size manufacturers and distributors. Featuring many robust features, Aquilon seamlessly addresses all your financial, inventory, distribution, supply chain planning, and manufacturing needs. Our software is designed to provide SMBs with an affordable alternative to high-end systems, delivering comparable functionality without the hefty price tag. Additionally, Aquilon includes a 'FAST implementation methodology' and features to minimize costs and risks associated with system adoption, ensuring a smooth and cost-effective transition for your business.

### Why Choose Aquilon's ERP Software?

- Unparalleled Practicality and Functionality
- Unbeatable Value for Money
- Simplify Decision-Making with Full Data Visibility
- Eliminate Complexity with a Unified Solution
- Seamless Data Migration from QuickBooks, Sage, NetSuite, Syspro, Spreadsheets and many others

### Find out more



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