North Shore Doors Elevates Efficiency with Aquilon ERP

NORTH SHORE DOOR

https://www.northshoredoor.ca/

Founded in 2008 by John Horsnell and Trevor Stephenson, North Shore Door has cultivated a longstanding rapport with Vancouver's residents. Today, it stands as the North Shore's premier door and window specialist, driven by a team committed to finding the perfect home solutions.

Challenge

Brayden Stephenson, the General Manager, noted their initial system, designed for the wood industry, didn't suffice when they pivoted to doors and windows. "Our shift mandated a system adept with multiple units of measure, a versatile configuration system, and a unified platform for quotes, delivery, and invoicing - rather than juggling three separate systems," he expressed.

The Search

Although North Shore Door briefly made do with their older system, it was clear that a change was imperative. Many software packages fell short of their needs until Aquilon Software appeared on the horizon. Perfectly tailored for the building products sector, especially customizable items, Aquilon's configuration tools, real-time inventory, and replenishment planning tools checked all the boxes. Engaging presentations and positive feedback from Aquilon's existing customers solidified their decision.

Outcome

Navigating the configuration tool required an adjustment period, but its potential soon became evident. Brayden recalls, "The tool's flexibility and power were beyond our initial expectations. And Aquilon's responsiveness to our suggestions, implemented within weeks, further impressed us."

While contrasting it with their old system might seem skewed given the longevity of the previous setup, the Aquilon software undeniably offers superior ease of use and functionality. Brayden notes, "Our new configurables have simplified our

At a glance

Challenges:
- Working with multiple units of measure
- Versatile configuration system
- A single, unified platform for quotes, delivery and invoicing

Outcome:
- One integrated system controlling the orders from quotation to delivery
- An efficient configuration tool that simplifies the door quotation and provides better customer service
- A powerful and flexible system providing control over inventory
- A configuration system that allows for multiple units of measure.

"The tool's flexibility and power were beyond our initial expectations"

Brayden Stephenson, General Manager

expansive options, aiding in inventory management, costing, and margin evaluations. And we're optimistic about unlocking even more benefits as we delve deeper into the software's offerings."

Despite a rocky start due to their busy schedule, North Shore Door's eventual commitment to Aquilon paid off. Brayden advises, "Rapid implementation ensures a quicker ROI. It's best not to prolong as we initially did." Their collaboration with Aquilon has since streamlined order processing, improved inventory management, and notably enhanced customer service and delivery timelines.

Conclusion

North Shore Door's partnership with Aquilon Software has been transformative. With continuous collaboration, both parties aim to refine and enhance the software further, ensuring it remains perfectly tailored to the company's evolving needs.

"We could see the improved efficiencies their software would bring us and what's more it was affordable."

Brayden Stephenson, General Manager

About us

Aquilon Software offers a comprehensive, fully integrated business software solution tailored for small and mid-size manufacturers and distributors. Featuring many robust features, Aquilon seamlessly addresses all your financial, inventory, distribution, supply chain planning, and manufacturing needs. Our software is designed to provide SMBs with an affordable alternative to high-end systems, delivering comparable functionality without the hefty price tag. Additionally, Aquilon includes a 'FAST implementation methodology' and features to minimize costs and risks associated with system adoption, ensuring a smooth and cost-effective transition for your business.

Why Choose Aquilon's ERP Software?

- Unparalleled Practicality and Functionality
- Unbeatable Value for Money
- Simplify Decision-Making with Full Data Visibility
- Eliminate Complexity with a Unified Solution
- Seamless Data Migration from QuickBooks, Sage, NetSuite, Syspro, Spreadsheets and many others

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