



AQUILON
ERP SOFTWARE SOLUTIONS

Affordable, adaptable and proven.

WareX Sales Inc. Streamlines Operations with Aquilon ERP



<https://warex.ca/>

WareX Sales Inc., located in Burnaby, BC, is a reputed dealer of new and used warehouse and storage products, predominantly serving the Lower Mainland of British Columbia.

CASE STUDY

www.aquilonsoftware.com/

Challenge

Robert, the General Manager of WareX, shared their earlier struggles with an outdated version of Sage 50. It failed to offer them real-time insights into their costs and margins - a crucial aspect, especially in this era marked by rampant inflation.

Outcomes

Aquilon Software swiftly transformed WareX's predicament. "The Aquilon team transitioned our files seamlessly, enabling us to operationalize the new system within a mere fortnight," says Robert.

The newly adopted ERP system brought a wealth of features that bolstered WareX's operations. Some notable functionalities include:

Product Imaging: With WareX's business model revolving around both new and used products, visuals became crucial. They can now attach images to product codes, which enables efficient communication with potential customers, allowing them to understand the product's quality and appearance instantly.

Landed Costing System: A significant portion of WareX's inventory is imported. The new ERP system accurately captures the true cost of these products, accounting for various overheads and ensuring the pricing reflects the actual investment.

Margin Reporting: Accurate and real-time margin reporting is crucial, especially when inflation poses challenges. Aquilon's price analysis tool sorts product margins, making it easy to identify areas that require immediate attention.

Dynamic Pricing: With changing cost structures, businesses need the agility to adjust prices without cumbersome manual efforts. The system streamlines this with rule-based pricing adjustments.

Conclusion

WareX Sales Inc. has successfully revamped its operations, achieving better control over costs, margins, and overall business processes, thanks to Aquilon ERP. Their success story underscores the importance of leveraging modern technology in business to navigate challenges effectively.

At a glance

Challenges:

- Real time insights into costs and margins

Outcome:

- Quick implementation and transition
- Comprehensive system with
 - Product images
 - Landed costing system
 - Margin reporting
 - Dynamic pricing
- Improved business operations as a result of Aquilon ERP

"The software has been transformative for us. It's user-friendly, especially after the initial training. Given another chance, our choice would undoubtedly still be Aquilon ERP."

Robert Patton -
Director at WareX Sales

About us

Aquilon Software offers a comprehensive, fully integrated business software solution tailored for small and mid-size manufacturers and distributors. Featuring many robust features, Aquilon seamlessly addresses all your financial, inventory, distribution, supply chain planning, and manufacturing needs. Our software is designed to provide SMBs with an affordable alternative to high-end systems, delivering comparable functionality without the hefty price tag. Additionally, Aquilon includes a 'FAST implementation methodology' and features to minimize costs and risks associated with system adoption, ensuring a smooth and cost-effective transition for your business.

Why Choose Aquilon's ERP Software?

- Unparalleled Practicality and Functionality
- Unbeatable Value for Money
- Simplify Decision-Making with Full Data Visibility
- Eliminate Complexity with a Unified Solution
- Seamless Data Migration from QuickBooks, Sage, NetSuite, Syspro, Spreadsheets and many others

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